

## **Washington State Housing Trust Fund**

Helping communities meet the housing needs of low-income and special needs populations



The Washington State Housing Trust Fund supports community efforts to ensure the availability of safe, decent, and affordable housing.

## The Housing Trust Fund gives grants and loans to eligible organizations to:

- Expand the supply of affordable multi-family and single-family housing through new construction.
- Preserve existing housing stock through acquisition and rehabilitation.
- Provide homeownership opportunities through down-payment assistance, new construction, and self-help housing.

#### Eligible recipients include:

- Local governments;
- · Local housing authorities;
- Nonprofit community or neighborhood-based organizations;
- Federally recognized Indian Tribes in the State of Washington; and
- Regional or statewide nonprofit housing assistance organizations.

#### **Key facts:**

- Since 1986, investments of \$1 billion have resulted in the development of 47,000 units of affordable housing statewide.
- At any given time, approximately 78,000 of the state's most vulnerable residents benefit from this program (based on 2015 data).
- Most Housing Trust Fund tenants have extremely low incomes and have one or more special needs.
- The Housing Trust Fund has made affordable housing investments in every county in Washington State, in both rural and urban areas.



Department of Commerce's mission is to grow and improve jobs in Washington State by championing thriving communities, a prosperous economy, and a sustainable infrastructure.

Today's investment in our communities, workforce and infrastructure will directly influence the health of Washington State's economy tomorrow. The Department of Commerce builds our partners' capacity to succeed by helping improve their effectiveness through education, technical assistance and access to data, analysis and funding opportunities. We are strategically clearing pathways for job creation through the development of local communities and a state economic climate that promotes innovation, removes barriers, and prepares people for work.

#### **Agency Contact**

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United States Department of Agriculture

### **Section 502 Guaranteed Loans**

For more information, contact the Washington State office, by phone: 360-704-7777 or Email: wa-grh@wa.usda.gov

Offering 100%, no-down-payment financing, the Guaranteed Rural Housing Loan Program provides affordable financing options for lenders and applicants:

- Flexible Underwriting consideration given to compensating factors including acceptable credit scores, job stability and low or no payment shock.
- Properties must be located in eligible rural areas (generally towns of 10,000 or less). For maps or to check a specific property, visit the eligibility website shown below.
- Simplified two-tier income limits.
- Loan to Value (LTV) Ratio up to 102.75% when the guarantee fee is financed in the loan.
- Loan can include closing costs and repairs with acceptable LTV Ratios.
- Rather than monthly mortgage insurance premiums, a onetime 2.75% Guarantee Fee is paid at closing and a .5% fee collected annually from the servicing lender.

- Applicant(s) need not be first time home buyers.
- Lender processes application using lender's forms. Typically, Rural Development requires only one additional form (RD 3555-21) signed by lender/applicant(s) in loan package.
- Maximum loan limits are determined by applicant's repayment ability and LTV Ratios.
- Guaranteed Underwriting System (GUS) provides automated underwriting.
- Market rates are negotiated between lender and applicant(s). Lenders may charge reasonable and customary fees.
- Loans may be sold on the secondary Market. No limits on premium or rebate pricing.

County	1-4 person household	5-8 person household
Benton, Franklin	\$80,850	\$106,700
Kitsap	\$89850	\$118,600
Garfield	\$78,050	\$103,050
Island	\$89,550	\$118,200
King, Snohomish	\$102,150	\$134,850
Kittitas	\$75,700	\$99,900
Clark, Skamania	\$84,550	\$111,600
Pierce	\$83,150	\$109,750
San Juan	\$78,050	\$103,050
Skagit	\$78,400	\$103,500
Thurston	\$88,900	\$117,350
Whatcom	\$80,350	\$106,050
Whitman	\$77,750	\$102,650
All other Counties Adams, Asotin, Chelan, Clallam, Columbia, Cowlitz, Douglas, Ferry, Grant, Grays Harbor, Jefferson, Klickitat, Lewis, Lincoln, Mason, Okanogan, Pacific, Pend O'Reille, Spokane, Stevens, Wahkiakum, Walla Walla, and Yakima	\$75,650	\$99,850

Property& Applicant Eligibility:

http://eligibility.sc.egov.usda.gov/eligibility/

HB 3555 & Forms:

http://www.rd.usda.gov/publications/regulations-guidelines/handbooks

# SECTION 502 Direct Program INCOME and AREA LOAN LIMITS

Office	County	1-4 person household	5-8 person household	Maximum Property Value/Loan Amount
M 4 X7	Island	\$62,300	\$82,250	\$ 273,700
Mount Vernon	King	\$71,050	\$93,800	S 432,400
2021 E College Mt Vernon, 98273 (360) 428-4322 Ext 4.	San Juan	\$54,300	\$71,700	S 410,000
	Skagit	\$54,550	\$72,000	S 252,080
	Snohomish	\$71,050	\$93,800	S 432,400
LACT.	Whatcom	\$55,900	\$73,800	S 243,800
Port Angeles 1601 E Front St. Port Angeles, 98362 (360) 452-8994 Ext 4.	Clallam	\$47,600	\$62,850	\$ 307,280
	Jefferson	\$52,150	\$68,850	\$ 273,700
<b>Brush Prairie</b>	Clark	\$58,800	\$77,600	\$ 312,800
11104 NE 149th St C300	Cowlitz	\$48,800	\$64,400	
Brush Prairie, 98606	Pacific	\$46,300	\$61,100	\$ 216,840
360-883-1987 X 4	Wahkiakum	\$50,000	\$66,000	
Olympia	Grays Harbor	\$47,350	\$62,500	
1835 Black Lake Blvd,	Lewis	\$46,300	\$61,100	\$ 216,840
Ste C	Mason	\$48,650	\$64,200	
Olympia, 98513	Kitsap	\$62,500	\$82,500	\$ 260,992
(360) 704-7760	Pierce	\$57,850	\$76,350	\$ 432,400
	Thurston	\$61,850	\$81,650	\$ 249,262
	Chelan	619.550	261100	
	Douglas	\$48,550	\$64,100	\$ 274,160
Wenatchee	Ferry	\$16.200	6(1.100	
301 Yakima St,	Grant	\$46,300	\$61,100	
Ste 317 Wenatchee, 98801 (509) 663-4019	Lincoln	\$49,700	\$65,600	\$ 216,840
	Okanogan Pend O'Reille Stevens	\$46,300	\$61,100	
	Spokane	\$50,100	\$66,150	
	Adams	\$46,300	\$61,100	
	Asotin	\$48,100	\$63,500	S 216,840
	Benton	\$56,250	\$74,250	
Yakima	Columbia	\$47,600	\$62,850	
1606 Perry St	Franklin	\$56,250	\$74,250	
Ste D	Garfield	\$54,300	\$71,700	
Yakima, 98902 (509) 454-5740 Ext. 4	Kittitas	\$52,650	\$69,500	
	Klickitat	\$46,300	\$61,100	
	Skamania	\$58,650	\$77,450	\$ 294,400
	Walla Walla	\$48,550	\$66,400	> 1,100
	Whitman	\$54,100	\$71,400	\$ 216,840





### Section 504 Repair Program

For more information, contact the local office near you, or visit our website at:

http://www.rd.usda.gov/wa

#### United States Department of Agriculture



Do your kitchen cabinets come unhinged every time you open them? Does the pink toilet and matching sink scream "remodel me" every time you open the bathroom door? If this sounds like your house - Rural Development may be able to help repair your home with the Section 504 Loan program which provides financing to qualified very low income homeowners to repair, improve, or modernize their home. Examples of repair items which may be financed include:

- **Health and safety hazards** such as electrical, sewage disposal, water, roof repair or replacement, structural repairs, disability accommodations, etc.
- Home weatherization such as insulation, window replacement, heating, etc.
- Utility hookup, installation and/or assessment fees
- Home Improvement or modernization such as flooring, modernization of kitchens and baths, etc.
- Repairs to a manufactured home, provided that the applicant owns the land and the structure is on a permanent foundation (or will be placed on a permanent foundation with the repair funds)

Applicants must be the owner-occupant of a rural dwelling with a market value not to exceed the area loan limit and generally no more than 2000 square feet of above grade living area. The following website can be used to determine if the property is eligible: <a href="http://eligibility.sc.egov.usda.gov/eligibility/">http://eligibility.sc.egov.usda.gov/eligibility/</a>.

In order to qualify for up to \$20,000 with the 1% interest rate loan program, applicants must meet minimum eligibility requirements which include, but are not limited to:

- Adjusted household income which is at or below 50% of median income (see chart on page 2). Adjusted income is calculated by subtracting eligible deductions from the gross income of all adult household members.
- A reasonable credit history. Typically, a credit score
  of 640 or above indicates satisfactory credit. However,
  applicants with lower scores, or who have had credit
  difficulties, may be eligible under certain
  circumstances.

lculation for n:
\$35,000
\$ 960
\$ 4,800
\$29,240

- A stable source of income, which provides adequate ability to repay the loan.
- Be a U.S. Citizen or legally admitted U.S. resident who is 18 years of age or older and is able to enter into a binding contract.

### All applications are reviewed for loan eligibility first.

Applicants age 62 or older, **may** be considered for partial grant funding if the applicant cannot repay a portion of the loan request. However, grant funds may only be utilized to remove major health and safety issues and may not be used for modernization or remodeling.

# For a FREE Pre-Qualification Please contact one of our offices today!

# SECTION 504 Repair Program INCOME and PROPERTY VALUE LIMITS

Office	County	1-4 person household	5-8 person household	Maximum Property Value
Mount Vernon	Island	\$38,950	\$51,400	\$ 273,700
	King	\$45,150	\$59,600	\$ 432,400
2021 E College	San Juan	\$33,950	\$44,850	\$ 410,000
Mt Vernon, 98273 (360) 428-4322 Ext 4.	Skagit	\$34,100	\$45,050	\$ 252,080
	Snohomish	\$45,150	\$59,600	\$ 432,400
	Whatcom	\$34,950	\$46,150	\$ 243,800
Port Angeles 1601 E Front St. Port Angeles, 98362 (360) 452-8994 Ext 4.	Clallam	\$29,750	\$39,300	\$ 307,280
	Jefferson	\$32,600	\$43,050	\$ 273,700
Brush Prairie	Clark	\$36,750	\$48,550	\$ 312,800
11104 NE 149 <sup>th</sup> St	Cowlitz	\$30,500	\$40,300	
C300 Brush Prairie, 98606	Pacific	\$28,950	\$38,250	S 216,840
360-883-1987 X 4	Wahkiakum	\$31,250	\$41,250	
01 1	Grays Harbor	\$29,600	\$39,100	
Olympia	Lewis	\$28,950	\$38,250	S 216,840
1835 Black Lake	Mason	\$30,400	\$40,150	
Blvd, Ste C	Kitsap	\$39,050	\$51,550	S 260,992
Olympia, 98513	Pierce	\$36,150	\$47,750	\$ 432,400
(360) 704-7760	Thurston	\$38,650	\$51,050	\$ 249,262
Wenatchee 301 Yakima St,	Chelan Douglas	\$30,350	\$40,100	\$ 274,160
	Ferry Grant	\$28,950	\$38,250	
Suite 317	Lincoln	\$31,050	\$41,000	\$ 216,840
Wenatchee, 98801 (509) 663-4019	Okanogan Pend O'Reille	\$28,950	\$38,250	
	Stevens	\$32,250	\$42,600	
	Spokane Adams	\$28,950	\$38,250	
	Asotin	\$30,050	\$39,700	
	Benton	\$35,150	\$46,400	
Yakima 1606 Perry St Suite D Yakima, 98902 (509) 454-5740 Ext. 4	Columbia	\$29,750	\$39,300	\$ 216,840
	Franklin	\$35,150	\$46,400	3 210,040
	Garfield	\$33,950	\$44,850	
	Kittitas	\$32,900	\$43,450	
	Klickitat	\$28,950	\$38,250	
	Skamania	\$36,750	\$48,550	S 294,400
	Walla Walla	\$31,450	\$41,550	5 22 1,100
	Whitman	\$33,800	\$44,650	\$ 216,840
	Yakima	\$28,950	\$38,250	



## GOAL 1 - Fully Develop Coordinated Entry System

System Goals: Maximum efficiency of availabyle resources



Client Goals: The right assistance at the right time

- Accomplished
- Establish and Promote a community-known point of entry
- Create an efficient process to move people from homelessness to housing
- Develop and refine Coordinated Entry framework including a Vulnerability Assessment Tool to prioritize services
- Formalize partner agency referral system for everyone seeking housing resources
- Develop system to communicate about available resources

## **2016 Accomplishments**

→ Promotion Campaign Developed cards for service providers → Resource
Development → Front line staff meetings → Stakeholder Meetings → Warm Referrals



2,371 People

1274 Households

495 Households with Children

633 49% of Households are Homeless or in Homeless Shelter

3,315 Referrals

## 2017 Recommendations



- → Build robust resource lists for Coordinated Entry and Community Partners.
- → Expand outreach to community partners to increase use of Coordinated Entry as the point of access for people with housing instability.
- → Include one-on-one meetings with potential partners, presentations and invitations to stakeholder meetings.
- → Review data for continuous quality improvement.

## GOAL 2 — Maintain and Expand Affordable Housing Resources



2016 investigations concluded

- Inventory of properties available to rent is low
- Increased Landlord involvement needed
- Coordinated Entry resource development efforts are having a positive impact
- There are best practices for expanding affordable housing

## **2017 Activities**



- Participate in development of Master Leasing models to make properties available to high barrier individuals
- Develop proposal for rental security deposit gaurantee program to incentivize Landlords for renting to vulnerable populations
- Identify opportunites for rental rehabilitation loan programs
   property tax incentives and renter education programs

## 2017 Objectives



- → Gaps Analysis for existing rental properties
- → Investigate potential for rehabilitating local foreclosures
- → Complete inventory
- → Participate in USDA Capacity Development Grant activities